



## Derapi: One API uniting the Distributed Energy ecosystem

### Unlocking the full value of DERs for device manufacturers with one integration to access an ecosystem of software services

The DER landscape is changing rapidly. As deployments of rooftop solar, battery storage, electric vehicles, and heat pumps continue to grow, an increasing number of software providers are building innovative DER-based services. While this presents an exciting opportunity for the DER industry, manufacturers struggle to manage a growing number of integration partners.

#### Industry Challenge:

Building and maintaining data connections to DERs is complex, slow, and costly.



#### Derapi simplifies this growing web of connections.

A single integration connects your products to the ecosystem of DER software and service providers. This makes it faster and more cost-effective for you to provide your customers access to new and innovative DER-based services, utility, and market programs being offered today.

#### The Derapi Solution:

A uniform, managed API layer.



#### Derapi unlocks the full potential of Distributed Energy. With Derapi, you and your customers get:

- Expanded market access: Derapi's single point of integration connects your products to our growing list of DER service providers, accelerating access to utility and wholesale market programs.
- Reduced technical support costs: Derapi takes the time and effort to build a stable and reliable connection with you, eliminating technical support calls from DER software developers who use Derapi.
- Increased API business opportunities: Simplifying integrations enables you to focus on partnerships with major software players, while also unlocking access to mid-size partners and innovative startups.

Increase the value of your products by connecting them to the DER ecosystem!

Contact us at [partners@derapi.com](mailto:partners@derapi.com) to discuss how we can grow your market access and accelerate the distributed energy future together.