



Enabling Uplight to launch battery programs in weeks, not months



Challenge

With thousands of dollars in upfront and ongoing incentives available per battery, Uplight needed to onboard new battery partners ahead of the 2025 program season before delays put sales and customer incentives at risk.

Solution

Derapi removed integration friction by connecting industry leader Uplight to Enphase Energy and FranklinWH through a single standardized API, turning months of work into weeks.

Results & benefits



One connection. Immediate participation.

A single integration quickly made batteries program-ready, unlocking upfront and ongoing incentives without the cost or complexity of bespoke device integration work.



From integration drag to on-time launch

Derapi compressed months of engineering and partner coordination into weeks, allowing Uplight to launch on schedule without custom builds or added risk.



Scale without the ongoing burden

Derapi manages ongoing integration maintenance as device platforms evolve, freeing Uplight's team to focus on scaling programs, not maintaining infrastructure.



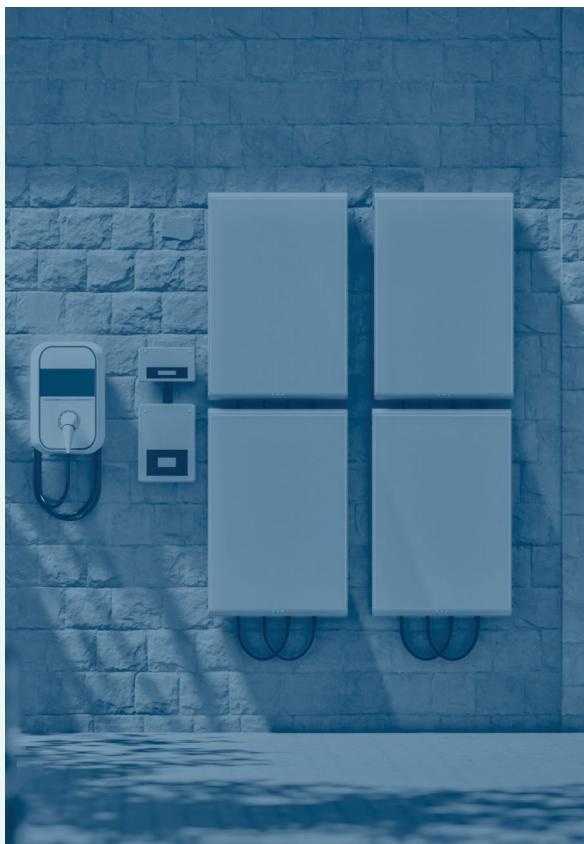
Faster value for device partners

Battery manufacturers gained rapid access to Uplight programs through one lasting integration, with seamless entry into future programs already in place.

Why it worked

Derapi bridged the gap between device manufacturers and Uplight's platform using established integrations and a standardized API. Leveraging Uplight's SDK, Derapi handled device authorization and technical onboarding, eliminating the friction that typically slows program launches.

What's normally a high-risk, resource-intensive effort became repeatable, reliable, and fast.



“

Derapi has transformed the speed at which we onboard new battery partners. With streamlined integrations, our utility partners can tap into more distributed energy resources and flexible load, while Uplight gains more capacity to focus on innovation.”

- Gisela Glandt

VP of Partnerships and Business Development,
Uplight.

Build faster. Scale smarter. Say “Yes” without hesitation.

Derapi is the platform for the distributed energy ecosystem, making it easier to connect devices, enroll customers, and launch programs without complexity.

Contact us today to learn more.

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www.derapi.com